

Company Profile



S | S | I | Partner In
Communications

Speed Solutions (India)





Managing Director (M.D)

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"SSI' approach to Public Relations is to create, modify, enhance, and protect the business environment of SSI clients through creating informed opinions in key audiences based on the creative presentation of truthful information. The carefully balanced combination of knowledge of the local conditions, the innovative approach to communications, and the experience in work in international partnerships, enhance SSI' capabilities to effectively manage perceptions of key audiences. Adherence to stringent ethical standards, as well as the use of creative communications tools makes SSI capable of optimally satisfying the communications needs of its clients."



Syed Shahid Ali

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Clients



At Speed Solutions India, we work closely with the leading institutions from Government and private sector to create and deliver the essential advantage they need to excel in a changing world. We have been involved in our clients' most celebrated business episodes and bring foresight, deep functional expertise, and a practical approach to build capabilities and deliver real impact.

Our clients expect exceptional results from us, and we succeed by being integral to their success. *Our client* profiles include Governments, School, Hospital, Hotel and Hospitality, Oil & Gas Industries, Top Banks and Financial Institutions, Construction Companies, Engineering and Manufacturing Companies, Service Industry etc.

Our Value Customers

- Patna Women's Collage IP CCTV setup 27 no.
- Carmel High School (214 Cameras Installed)
- Jainum Armament PVT LTD Gaya 64 no Camera and other system
- Amritish Agro Food PVT LTD IP camera 33 no.
- Nalanda University (Rajgir)
- Raymond Showroom Gaya
- SBP School Katihar (68 Cameras Installed)
- Scottish Public School Katihar (135 Cameras Installed)
- Daffodil Public School Bihar Sharif (145 Cameras Installed)
- Katihar English School (8 Cameras Installed)
- Little Angel School (12 Cameras installed)
- Scottish public School Araria (55 Cameras Installed)
- Deep Public school Katihar (16 no. Cameras Installed)
- Ambition Cosmic School Katihar (11 No. Cameras Installed)
- United Bank Of India
- Sadar Hospital Begusarai (Govt of Bihar)
- Astha Bachcha Hospital (Child care nursing Home)
- Bachcha Hospital Katihar (Advanced NICU)
- Jeevan Joyti Hospital Katihar
- Nidan (Nursing Home)
- Harsh Nursing Home
- Mansha Jute Mill PVT. LTD
- Hotel Pardasi Cardo Saharsa
- Hotel Ravi Vinay PVT.LTD (Purnia)
- Hotel JMD International Katihar
- K.K. Gupta Purnia
- Bharat GAS Purnia
- Hotel Raj Nirmal Katihar
- Katihar Election Office
- Moti Babu Institute of Technology, Forbesganj - MBIT
- SRM Vertis Hospital



Established in 2008 started its operations in Oman. Over the years Speed Solutions (India) has established good credibility in security services. The company repositioned itself in diverse competitive global business scenario and started its Information Technology wing in 2013 in INDIA.

With expertise in offering a broad spectrum of technology and business solutions, Speed Solutions (India) has acquired an excellent reputation in offering end-to-end solutions to our clients in a short duration of time.

SPEED SOLUTIONS (INDIA) its services are classified into different categories:

- Security System
- Project oriented
- Enterprise Business Solution Providers
- Hardware/Network Consultation & supply
- Support

SPEED SOLUTIONS (INDIA) is a growing IT organization, provides IT Services mainly in India. Our other technology arena enlightens software package evaluation and implementation, business process consulting, information technology consulting, custom application development, and systems integration. The company also provides testing services, engineering services, and infrastructure management services along with supplies, installations and configuration services. In addition, SPEED SOLUTIONS (INDIA) provides Security products and services to the Federal and Local Government, Manufacturing, Distribution, Retail, Financial Services, Airlines and Oil & Gas sectors.

SPEED SOLUTIONS (INDIA) has been considered one of the fastest growing companies among the other companies in the portfolio. The company today has development centers in New Delhi with many Branches having Sales and Support activities incorporated backed with a strong technical support office in India.

SPEED SOLUTIONS (INDIA) proposes to conduct this assignment using a client participatory approach that is driven by its unique blend of Management and IT expertise. It is recognized that in an assignment of this nature, close participation of the client during the vision and objective setting, strategy formulation phase, and their feedback is essential and will substantially contribute to high quality of the system/application output, acceptance of recommendations and speedier implementation.

We believe that the strength of Speed Solutions (India) lies in its varied experience in different business domains and technologies and their successful completion of the assignment.

Value Proposition.

Many companies choose an IT service firm that understands business strategies and is good at generating ideas, but lacks the technical expertise to turn those ideas into reality. Others enlist a technology company that is expert at support systems at moderate way, but fails to comprehend the precise needs of the organization. These firms leave you with snazzy new technologies that don't solve the problems at hand, or - worse still - create new problems altogether.

Speed Solutions (India) on the other hand has created business focused solutions and services practice. Since our business revolves around products and services, we remain the best suited to solve both business and technical problems in any organization. With business and technical expertise all the way from Infrastructure to Business Applications for Verticals such as Governments, Banks to Distribution and Manufacturing, we listen to your ideas, look into your concerns, and consider every aspect of the problem - from the underlying business processes to the qualities of various technologies.

It's rare that you find a consultant who truly understands technology, or a technology guru who really knows your Organization activities. But that's exactly what you'll get from SPEED SOLUTIONS (INDIA). Our technical team have years of experience working with senior executives to drive innovation, improve profitability, reduce costs, and get closer to clients.

Skills & Experience:

An excellent team of Software / Business Professionals with wide-ranging international exposure backs SPEED SOLUTIONS (INDIA) its range of offering. This further reinforces the strong principles and practices adopted within the organization to help the company grow, consistently deliver quality products and services to its clients ensuring sustained levels of customer and employee satisfaction



Vision

To be the most reliable company in providing solutions that enhance and simplifies people's interaction with utilities and makes processes simpler and information more organized within utilities.

Speed Solutions (India) Core Value:



We achieve CLIENT SATISFACTION through our core values based on **Passion, Innovation, Quality, and Teamwork.**

PASSION

Speed Solution combines passion with work for achieving success in which every employee has a pride, loyalty and belonging.

INNOVATION

Speed Solution offers a workplace where there is a constant exchange of ideas for finding the innovative and effective solutions.

QUALITY

Robust Processes and tested methodologies ensure quality system delivery and implementation.

TEAMWORK

Speed Solution believes its strength on its people. Teamwork thrives at SPEED SOLUTION and drives the business.

Quality policy

To customers, this focus on excellence in quality processes has resulted in better project schedule adherence, reduced error rates, better estimation capabilities and minimization of rejections. The net result being on time, on budget deliveries, in full conformance with specifications.

Our passion

Our innovative applications provide critical visibility into organizational operations, enabling task specific services to make informed decisions and quickly react to changing society demands. Our commitment to customers confirms that when community services organization enter into a relationship with us, they enter into a long-term partnership that will change and grow with their aid organization activities.

“There is no doubt our impressive achievements confirms our ability and the value of our work, but we cannot rest on our laurels. The future is much, much more important to us.”

More details available at www.speedsolution.co.in

Our Product Range / Services

SECURITY SYSTEMS

- ◆ CCTV security camera
- ◆ IP camera

- ◆ DVR, Mobile DVR, NVR
- ◆ Access Control systems
- ◆ Security Alarm Systems
- ◆ Time Attendance Systems
- ◆ Gate Automation and Barrier System

- ◆ MATV / SMATV Solutions
- ◆ MATV / SMATV Solution
- ◆ Lock Management System
- ◆ Patrol Management System

- ◆ Dimming control with mood lighting
- ◆ Time & Attendance / Access control systems
- ◆ Intruder alarm system
- ◆ Telephone/Data networking
- ◆ PA System / Sound System
- ◆ POS SYSTEMS



Software Development

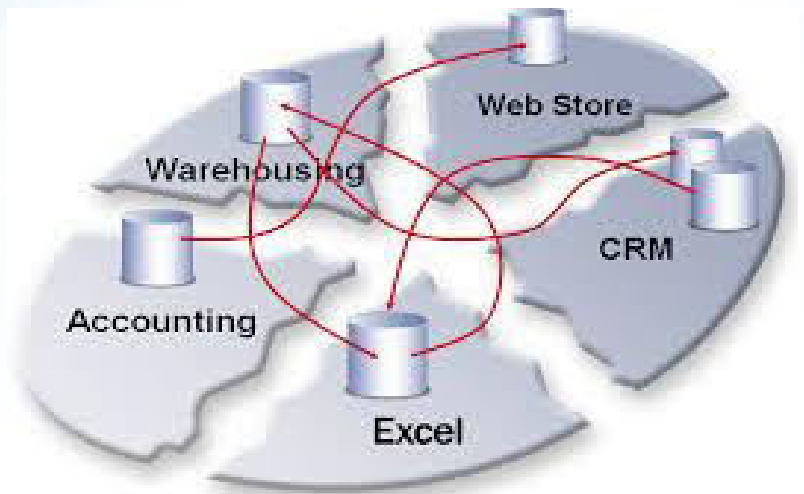
- **DATA MANAGEMENT**

- ❖ Data Backup Solutions
- ❖ Data & Internet Security Solutions



- **WEB DESIGNING**

- ❖ Domain Registration & Hosting
- ❖ Website Designing & Development
- ❖ Content Writing
- ❖ Logo & Creative
- ❖ Website Maintenance
- ❖ Digital Marketing



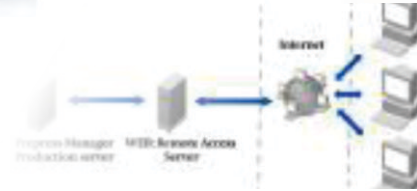
- **SOFTWARE SOLUTIONS**

- ❖ Accounting Software
- ❖ Inventory software
- ❖ E-Mail and SMS Marketing Software
- ❖ Customized Software



IT Infrastructure

- Network Infrastructure
- WAN/ LAN Network Solutions
- Structured Cabling Solutions
- Wireless Solutions
- Remote Access Solutions
- Firewall Solutions
- EPABX System installation
- IP PBX (VOIP / IP Telephony)
- Structured Cabling
- Telephone Voice Recording System
- IVR System
- Video Conferencing Solutions
- CRM Solution
- Auto Attendant System

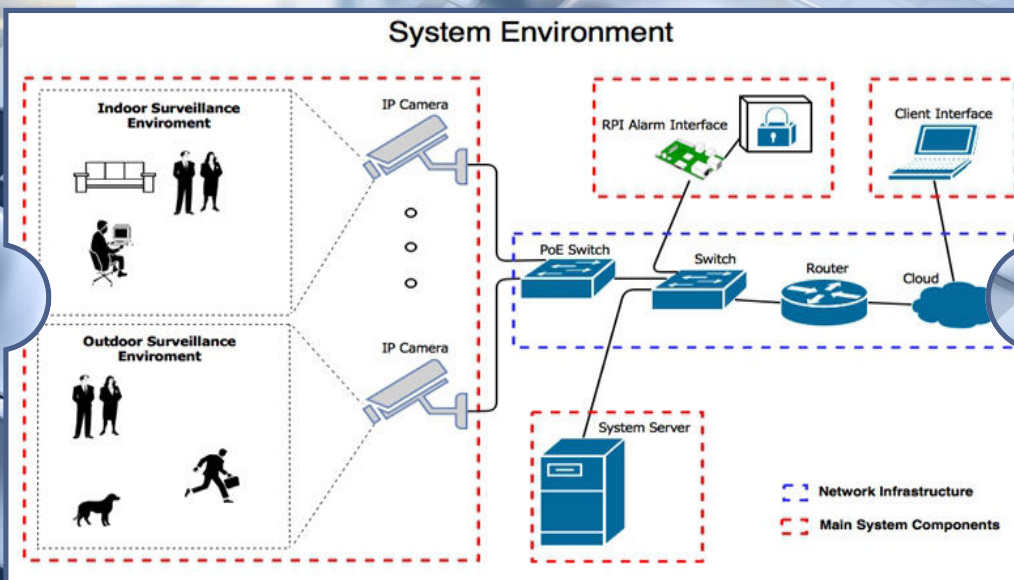
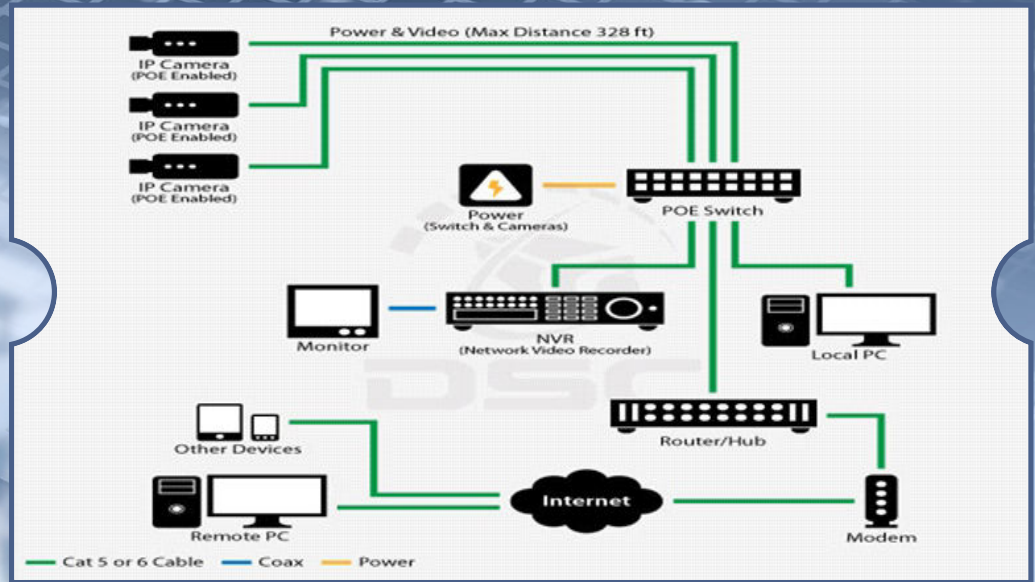


CCTV System

We are all aware that the future of security surveillance cameras are in IP products, however CP PLUS knows that analog cameras are still going strong today. CP PLUS is dedicated to the goal of producing high performance analog products that introduce features and capabilities that push the boundaries and exceed market expectations.

Analog CCTV cameras are available in a wide variety of formats and performance specifications. Cameras are the starting point of the video signal and are therefore a critical component of a CCTV system. A variety of analog camera types are available including monochrome, color, color/mono (day/night), cameras sensitive to infra-red light and thermal cameras. Cameras are available in different physical formats e.g. standard box camera, printed circuit board (PCB) camera. The camera itself may be mounted in different formats of housing to protect it from a variety of environments from dust, rain, heat, explosion and radiation.

IP CCTV Diagram :-



Crisis Management

A communications crisis is a situation where the reputation of a company is at stake. No crisis situation though is foreseeable in advance but risks, including communications risks are. Successful crisis management by SSI standards is based on creative processing of available information, on a timely and responsible reaction and on creative communications solutions. No smaller thing is at stake than the company's good name and reputation - it's most precious assets. A communications crisis without a prompt resolution may lead to the undermining of customers' and employees' trust and a direct loss of financial and business opportunities. Crisis Management employs a wide range of public relations tools. SSI has extensive experience in dealing successfully with various crisis situations on Czech and Slovak markets. Seeking counsel in crisis management demonstrates a responsible approach to preventing and minimizing the potential negative impact of any crisis situation.

We are ready to assist you in dealing with crisis situations 24 hours a day, 7 days a week.

- ☛ Phone and Web Hotline Service
- ☛ Crisis Communications Training
- ☛ Crisis Communications Manual
- ☛ Crisis Communication Management
- ☛ Good Manpower

Corporate Social Responsibility

With any company's success, responsibility arises towards its environs, the society in which it operates. Responsibility, which the company itself perceives and which is also expected and sometimes loudly demanded by its fellow citizens. Responsibility, which ultimately becomes a key factor for a truly sustainable prosperity of the company.

Companies often invest significant funds into their corporate responsibility (CSR) projects, but are rarely able to measure their impact. Without a clear strategy and carefully designed processes, the spending on "charity projects" often becomes money sent down the drain. In fact, the company can end up with accusations of corruption in the media, instead of public praise.

SSI has experience with professionalizing each phase of the company's CSR: starting from baseline analysis, through strategy and capacity building, to setting transparent processes for project selection and evaluation.

- ☛ CSR Strategy Preparation
- ☛ CSR Project Management and Communication
- ☛ CSR Project Evaluation

BRAND AND REPUTATION CONSULTING

Brands cast a magic spell on customers. The brand is one of the main attributes when a customer is deciding whether to buy a product or not. A well-established brand does not require discounts or “special offers” to sell. A strong brand is perceived by customers as undiscounted quality. Brand building is a long-term process which should lead to changes in customers’ perceptions and expectations, and, in the end, to a desired change in customer behavior.

SSI provides its clients with creative solutions that help effectively communicate key messages to key audiences, while positively affecting clients’ business results.

Our Partners



PR Tools and Support

Production companies usually propose to client’s ways of delivering what is demanded from them. SSI, however, provides services at an earlier stage of planning and helps clients search for the most effective ways to communicate key messages. Such an approach brings effective results at lower costs.

SSI puts emphasis on the most important element of production management, which is building an interactive relationship between a client and its key audience. In our understanding, public relations is built on a dialogue with target audiences and the communications tools applied should respect this.

- Event Management
- Brochures
- Mass Mailing
- Leaflets
- Invitations
- Information Materials

Speed Solutions (India) provides solutions for the Complete Maintenance, Configurations, Structured Cabling, Access Control, Security Cameras (CCTV), Home Security, Hotel Lock System, Patrol Management System. Networking & Server Deployments, Racks/ Enclosure and UPS. Speed Solutions (India) is one of the reputed Physical Security Solution Company which has qualified Engineers. Mr. Syed Shahid Ali is the Managing Director of the company and with his efforts the Speed Solution has a Good name. Speed Solution is selling, supplying & installing the Physical Security System at very competitive price with world class quality service. Our objective is to provide you a "One Stop Shop" which could take care of your "IT" related requirements while you are busy pursuing other aspects of your business. It is going to be a whole new experience and you will surely have that extra 'Peace of Mind'.

SPEED SOLUTIONS (INDIA)

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